



## Vendor/Partner Listing

Vendor/Partner	Service Description	Contact
	<p><b>Medical Supplies</b> One-stop shopping for all of your medical supply ordering needs.</p>	<p><b>Swain Sherman</b> <a href="mailto:Swain.sherman@henryschein.com">Swain.sherman@henryschein.com</a> Phone: (443) 676-6223 <a href="http://www.henryschein.com">www.henryschein.com</a></p>
	<p><b>Equipment, Supplies, Furniture</b> Medical Resources offers the largest and finest diagnostic, therapeutic and surgical products available. &gt;20% discounts are offered to InPractice members.</p>	<p><b>Randy Reichenback</b> <a href="mailto:Randy@medicalresources.com">Randy@medicalresources.com</a> Phone: (740) 201-3309 <a href="http://www.medicalresources.com">www.medicalresources.com</a></p>
	<p><b>Purchasing Partners</b> Thousands of companies, millions of products. All available to InPractice Group Purchasing members.</p>	<p><b>Chris Fitch</b> <a href="mailto:cfitch@trg-rubicon.com">cfitch@trg-rubicon.com</a> Phone: (614) 595-0925</p>
	<p><b>Collection Services</b> KeyBridge specializes in healthcare accounts receivable management. With a customized approach based on each client's business style you can expect an effective, patient-friendly approach to managing healthcare accounts. Up to 15% discounts for members.</p>	<p><b>Betty May</b> <a href="mailto:bmay@keybridged.com">bmay@keybridged.com</a> Phone: (419) 993-2900 x 150 <a href="http://www.keybridged.com">www.keybridged.com</a></p>
	<p><b>Custom Scrubs</b> Scrubs are a drab. We turned drab to fab! You can look great and feel great in the best-fitting scrub pant, many different top styles and lab coat styles.</p>	<p><b>Esther Weisman</b> <a href="mailto:Esther@sparklyscrubs.com">Esther@sparklyscrubs.com</a> Phone: (614) 946-5471 <a href="http://www.sparklyscrubs.com">www.sparklyscrubs.com</a></p>
	<p><b>Clearinghouse Services</b> RealMed is the leading solution for providers and payers to manage their healthcare transactions. Combining automation with dedicated customer service, RealMed simplifies and improves your administrative functions.</p>	<p><b>Rob Powers</b> <a href="mailto:Robert.powers@realmed.com">Robert.powers@realmed.com</a> Phone: (937) 231-7498</p>
	<p><b>General Office Supply</b> Our Major Account Catalog (MAC) offers approximately 5,000 items at discounts up to 80% off the manufacturer's suggested list price. This catalog is updated twice a year. <i>**Specialty contracts available on high frequency orders.</i></p>	<p><b>Mark Kelly</b> <a href="mailto:Mkelly@b-koffice.com">Mkelly@b-koffice.com</a> Phone: (540) 662-1824 x. 26 <a href="http://www.b-koffice.com">www.b-koffice.com</a></p>
	<p><b>Shipping</b> Inbound &amp; Outbound Freight. 16%-40% discounts offered through Premier.</p>	<p><b>Stephen Posey</b> <a href="mailto:Stephen.posey@fedex.com">Stephen.posey@fedex.com</a> Phone: (804) 855-9591 <a href="http://www.fedex.com">www.fedex.com</a></p>

	<p align="center"><b>Secure Messaging Services</b></p> <p>DialTell provides an innovative, yet simple way for providers and staff to communicate test results and health-specific information to their patients. Our Patient Prompt reminder/marketing application communicates directly with your practice management application. We offer confidential month-to-month patient friendly service.</p>	<p><b>Patty Hughson</b>  <a href="mailto:Patty@dialtell.com">Patty@dialtell.com</a>          Phone: (434) 979-0934  <a href="http://www.dialtell.com">www.dialtell.com</a></p>
	<p align="center"><b>General Office Supply</b></p> <p>Whether you're starting a small business or maintaining a multi-office organization, you'll find information, solutions and outstanding service with us. Check out our Business Resource Center to find tools that can help you run your business.</p>	<p><b>Mike Carta</b>  <a href="mailto:Michael.carta@officedepot.com">Michael.carta@officedepot.com</a>          Phone: (540) 454-9550  <a href="http://www.officedepot.com">www.officedepot.com</a></p>
	<p align="center"><b>Merchant Services</b></p> <p>BluePay provides payment processing needs for your business. Accepting numerous payment options provides a convenience to your customers, increases your customers' ability to make purchases at your establishment and helps speed payment to your account.</p>	<p><b>Steve Huddlestun</b>  <a href="mailto:shuddlestun@bluepay.com">shuddlestun@bluepay.com</a>          Phone: (630) 300-2439  <a href="http://www.bluepay.com">www.bluepay.com</a></p>
	<p align="center"><b>Document Destruction, Storage and Imaging</b></p> <p>Records Management Solutions, Inc. is a full service document destruction, secure shredding, records retention and retrieval company dedicated to providing you with a timely, efficient and fully-secured state-of-the-art records management system.</p>	<p><b>Beth Williams</b>  <a href="mailto:Bethw@rmsshredding.com">Bethw@rmsshredding.com</a>          Phone: (304) 839-4947  <a href="http://www.rmsshredding.com">www.rmsshredding.com</a></p>
	<p align="center"><b>OSHA &amp; HIPAA Compliance</b></p> <p>In business since 1966, Total Medical Compliance Recognizes that health care practices have varying needs for compliance assistance, TMC provides a variety of programs to allow practices to choose the one that best suits their needs. We work with you as a partner to achieve compliance or accreditation. Contact us for your GPO discount. <b>Some services up to 28% off.</b></p>	<p><b>Bill Fivek</b>  <a href="mailto:Bill@totalmedicalcompliance.com">Bill@totalmedicalcompliance.com</a>          Phone: (888) 862-6742  <a href="http://www.totalmedicalcompliance.com">www.totalmedicalcompliance.com</a></p> <p><b>For general questions about Total Medical Compliance Contact –</b>  <a href="mailto:Service@TotalMedicalCompliance.com">Service@TotalMedicalCompliance.com</a></p>
<p align="center"><b>Valley Errands</b></p> 	<p align="center"><b>Errand Services</b></p> <p>Valley Errands offers many services including, patient transportation to and from medical offices, airport transportation, dry-cleaning pick-up, grocery delivery, home and pet sitting and many more. Basically anything to make your life easier! 10% discount offered to InPractice Members.</p>	<p><b>Liza Petrucci</b>          Phone: (540) 662-3270</p>

	<p><b>Customer Service/Surveys</b> Medical Group Management Association's (MGMA) preferred-vendor status.</p>	<p><b>Mari L. Bacon</b> <a href="mailto:Mbacon@sullivan-luallin.com">Mbacon@sullivan-luallin.com</a> Phone: (619) 283-8988 <a href="http://www.sullivan-luallin.com">www.sullivan-luallin.com</a></p>
	<p><b>Physician Workflow Solution</b> With PatientKeeper, hospitals and their physician communities are better aligned – to improve clinical efficiency, achieve patient safety goals and a healthier financial bottom line.</p>	<p><b>Mark Kausel</b> <a href="mailto:Mkausel@patientkeeper.com">Mkausel@patientkeeper.com</a> Phone: (617) 987-0320 <a href="http://www.patientkeeper.com">www.patientkeeper.com</a></p>
	<p><b>Continuing Medical Education</b> CME Outfitters is an independent accredited healthcare communications agency providing multidisciplinary continuing medical education content development, production, marketing, accreditation and project management services to the healthcare industry.;</p>	<p><a href="mailto:rellis@cmeoutfitters.com">rellis@cmeoutfitters.com</a> Phone: (240) 243-1305 <a href="http://www.cmeoutfitters.com">www.cmeoutfitters.com</a></p>
	<p><b>Risk Management</b> 24/7 availability for inquiries on medical care incidents and events. Claims and litigation management services.</p>	<p><b>Duffy Parsons</b> <a href="mailto:Dp4riskone@aol.com">Dp4riskone@aol.com</a> Phone: (614) 267-7838</p>
	<p><b>Cellular Telephone Service</b> 22% off of cellular phone services offered by Premier.</p>	<p><b>Denise Marcellt</b> <a href="mailto:Denise.marcellt@verizonwireless.com">Denise.marcellt@verizonwireless.com</a> Phone: (843) 696-4900</p>
	<p><b>Cellular Telephone Service</b> 25% off of cellular phone services offered by Premier.</p>	<p><b>Ross Deuel</b> <a href="mailto:gpofan@att.com">gpofan@att.com</a> Phone: (214) 675-6804</p>
	<p><b>IT Support</b> JDM Technologies offers low-cost service, available at a fixed monthly price. Our creative technology solutions are specifically designed to support your technology space and system needs.</p>	<p><b>Lantz Russell</b> <a href="mailto:Lrussell@jd-matthews.com">Lrussell@jd-matthews.com</a> Phone: (540) 678-3588 <a href="http://www.jd-matthews.com">www.jd-matthews.com</a></p>
	<p><b>Network Solutions</b> BEI design, install and service Microsoft-based networks for businesses and associations. In business since 1987, our clients trust us to advise them, help them invest wisely and leverage their computer networks.</p>	<p><b>Jonathan Krasner</b> <a href="mailto:Jonathan.krasner@beinetworks.com">Jonathan.krasner@beinetworks.com</a> Phone: (703) 528-8300 x.105 <a href="http://www.beinetworks.com">www.beinetworks.com</a></p>
	<p><b>Rental Car Services</b> Discounted rental car services. Offered by Premier</p>	<p><b>Royce Newberry</b> <a href="mailto:Royce.newberry@avisbudget.com">Royce.newberry@avisbudget.com</a> Phone: (404) 577-5450</p>
	<p><b>Website Design &amp; Development/Marketing</b> We bring life to exactly what clients envision by providing website design and development, brand development, strategic marketing, graphic design and various marketing tools.</p>	<p><b>Steve Sutherland</b> <a href="mailto:Steve@sitewhirks.com">Steve@sitewhirks.com</a> Phone: (540) 347-0827 <a href="http://www.sitewhirks.com">www.sitewhirks.com</a></p>

	<p><b>Vacation and Retreat Planning</b></p> <p>Our mission is to fully understand our clients' needs and provide optimum travel options at competitive pricing levels. We research analyze and recommend business itineraries and vacation packages quickly and efficiently allowing our valued clients to save two valuable resources, time and money.</p>	<p><b>Lora Gohmann</b>  <a href="mailto:lgretreats@gmail.com">lgretreats@gmail.com</a>  Phone: (317) 513-6782  <a href="http://www.lgretreats.com">www.lgretreats.com</a></p>
	<p><b>Paint Products</b></p> <p>"Special National Account Discount" offered by Premier.</p>	<p>Phone: (615) 337-3138  <a href="http://www.ici.com">www.ici.com</a></p>
	<p><b>Plumbing, Septic, Excavating</b></p> <p>Serving 19 Counties in the tri-state area since 1989. We will meet all of your plumbing, septic &amp; excavating needs. "Quality &amp; Professionalism at its best!" 10% off of services \$200 or less.</p>	<p><b>Amanda DeHaven</b>  <a href="mailto:Amanda@powells-plumbing.com">Amanda@powells-plumbing.com</a>  Phone: (540) 665-8196  <a href="http://www.powells-plumbing.com">www.powells-plumbing.com</a></p>
<p><b>FSI</b>  <i>Furlong's Sheetmetal</i></p>	<p><b>HVAC</b></p> <p>With 18 employees Furlong's provides services as simple as changing a filter, to installing many types of HVAC equipment and everything in between!</p>	<p><b>Byron Furlong</b>  <a href="mailto:byronfurlong@yahoo.com">byronfurlong@yahoo.com</a>  Phone: (540)662-6443</p>
	<p><b>Building, Equipment Supplies</b></p> <p>Office and Exam Room Furniture Filing, Seating, Accessories, Moving and Storage Services, Project Planning.</p>	<p><b>Tony Guillemotto</b>  <a href="mailto:tonyg@commercial-works.com">tonyg@commercial-works.com</a>  Phone: (614) 851-4301  <a href="http://www.commercial-works.com">www.commercial-works.com</a></p>
 <p><b>Bridging Community Communications</b></p>	<p><b>Translation Services</b></p> <p>BCC offers local interpreting services to meet the need of your industry. All you have to do is call us and give us the date and time and we'll have a trained interpreter sent to you. If you need a document translated you can email us the document and we'll put together a proposal.</p>	<p><b>Julissa McDonald</b>  <a href="mailto:bccinterpreter@gmail.com">bccinterpreter@gmail.com</a>  Phone: (540) 327-6902  <a href="http://www.bridgingcommunitycommunications.vpweb.com">www.bridgingcommunitycommunications.vpweb.com</a></p>
	<p><b>Lifestyle Salon &amp; Skin Care</b></p> <p>De Rouge revolves around you. With each spa experience, we want you to feel that unique sense of clarity that can only come from centering yourself.</p> <p><i>**Receive 20% off all hair and facial services, or 50% off men's haircuts**</i></p>	<p><b>Daniel Salehi</b>  <a href="mailto:aveda@derougesalon.com">aveda@derougesalon.com</a>  Phone: (540) 535-0099  <a href="http://www.derougesalon.com">www.derougesalon.com</a></p>
	<p><b>LANDSCAPE DESIGN, BUILD &amp; MAINTENANCE</b></p> <p>Seasonal clean-ups and mulch installation. Mowing/trimming and bed maintenance. Turf treatments: fertilizing and weed control, Installation of seasonal flowers Irrigation installation, maintenance and repair, Water features, Hardscapes installation.</p>	<p><b>Give us a call!</b></p> <p><b>Doug Fore:</b> (540) 722-6439</p> <p><a href="mailto:DougsGreenscapes@comcast.net">DougsGreenscapes@comcast.net</a></p>



	<p align="center"><b>Appliances</b></p> <p>Discounts on select Sears Kenmore brand appliance products. Offered by Premier.</p>	<p><b>For facility orders:</b> Trish Lindbloom Phone: (888) 853-9544</p> <p><b>For personal orders:</b> Carl Cramer <a href="mailto:Carl.cramer@searhc.com">Carl.cramer@searhc.com</a> Phone: (877) 854-3017</p>
	<p align="center"><b>Randox Laboratories</b></p> <p>Randox research and develop innovative, high quality solutions designed to make diagnostic testing quicker with higher accuracy and reliability for results of the highest quality. We are committed to saving lives by ensuring individuals worldwide have access to timely and correct diagnosis.</p>	<p><b>Eden Miller</b> <a href="mailto:Eden.Miller@randox.com">Eden.Miller@randox.com</a> Phone: (760) 583-1444 <a href="http://www.randox.com">www.randox.com</a></p>
	<p align="center"><b>Telecommunications</b></p> <p>Services include analysis of existing and future telecommunications needs, assessment of best alternatives and implementation of cost-effective telecommunications solutions to companies of all types/sizes.</p>	<p>Phone: (614) 214-4654 <a href="http://www.schooleymitchell.com">www.schooleymitchell.com</a></p>
	<p align="center"><b>Health Insurance and Group Benefits</b></p> <p>We specialize in health insurance and group benefits. By integrating health management, expert advice and custom plans, we deliver first class solutions that offer short and long term cost reduction.</p>	<p><b>Melanie Marks</b> <a href="mailto:mmarks@wisemanandassociates.com">mmarks@wisemanandassociates.com</a> Phone: (540) 722-6403 <a href="http://www.wisemanandassociates.com">www.wisemanandassociates.com</a></p>
	<p align="center"><b>Coding Services and Consultation</b></p> <p>At JD Matthews we pride ourselves on providing top-notch services in a professional, efficient and compliant manner. Our services include, but are not limited to: Revenue Cycle Management, Credentialing, Compliance Programs, Chart Audits and Reviews.</p>	<p><b>Lynn Miller</b> <a href="mailto:lynnm@jd-matthews.com">lynnm@jd-matthews.com</a> <b>Connie Russell</b> <a href="mailto:crussell@jd-matthews.com">crussell@jd-matthews.com</a> <a href="http://www.jd-matthews.com">www.jd-matthews.com</a></p>
	<p align="center"><b>HR, Benefits, Payroll</b></p> <p>As a Professional Employment Organization we handle human resources, employee benefits, risk management, payroll administration and more.</p>	<p><b>Bambie Compher</b> <a href="mailto:bambiec@inpracticemanagement.com">bambiec@inpracticemanagement.com</a> Phone: (540) 504-0066 <a href="http://www.inpracticemanagement.com">www.inpracticemanagement.com</a></p>
	<p align="center"><b>Commercial/Residential Cleaning</b></p> <p>Finishing Touches offer reliable and quality cleaning. Based on our extensive experience cleaning medical offices, we can design a program that best meets your needs, as well as supplying paper products. Our staff also specializes in residential cleaning.</p>	<p><b>Sarah Schlabach</b> <a href="mailto:support@finishingtouchesonline.org">support@finishingtouchesonline.org</a> (540) 459-3446 <a href="http://www.finishingtouchesonline.org">www.finishingtouchesonline.org</a></p>



### Collection Services

FCG has 20+ year's experience specializing in third party healthcare collections. Tailored collection services to meet the needs of every client; no matter the size. FCG priority - Open communication lines and keep the business relationship intact. We invite you to contact us for a free, no obligation phone consultation.

**Jennifer Schaefer**

[jschaefer@fullcrygroup.com](mailto:jschaefer@fullcrygroup.com)

p: 540-504-0863

f: 877-297-2915

[www.fullcrygroup.com](http://www.fullcrygroup.com)



### Tire and Auto Repair

Locally owned and operated for over 30 years. Specializing in quality service work on imports and domestics, from brakes, tires, and batteries, to factory mileage maintenance. Always here to help. 10% off any retail service, and heavy discounts on any Goodyear, Kelly, or Dunlop sales.

**Matt Kinhead**

[Matt@billandglenns.com](mailto:Matt@billandglenns.com)

Phone: (540) 662-3480

[www.billandglenns.com](http://www.billandglenns.com)